

Volume 38, Number 3 October, 2014

## California AGD Joins Coalition To Fight Prop. 46 on MICRA

The California Academy of General Dentistry has joined a broad and bipartisan coalition including the California Dental Association and other doctors, community health centers, hospitals, local governments, public safety, business and labor unions, education groups, community groups and many others to fight Prop. 46 on the November, 2014 ballot.

Prop. 46 was drafted by trial lawyers out to profit from medical lawsuits. If passed, Prop. 46 will increase health care costs, jeopardize people's ability to see their trusted physicians, dentists, and health care providers, and threaten the privacy of personal prescription drug information.

Prop. 46's main provision will quadruple the non-economic damages cap on California's successful Medical Injury Compensation Reform Act (MICRA), the law that governs legal proceedings if someone is injured in a medical procedure. This single change will triple trial lawyers' legal fees in the non-economic damages portion of medical lawsuits filed against physicians and hospitals. (Note: Under MICRA, economic damages for past and future lost wages, past and future medical costs, and punitive damages are unlimited.)

If trial lawyers get their way, medical lawsuits and payouts will skyrocket. Someone will have to pay those costs. *And, that someone is you...!* 

Prop. 46 contains two other unrelated provisions dealing with drug testing and prescription drug databases which were intentionally included by

the backers in an attempt to mislead voters by taking the focus off the lawsuit provisions. The prescription drug database provisions pose serious privacy risks for California patients.

And, the drug testing provision was included for political, not policy reasons. The lawyers who wrote and funded Prop. 46 have NEVER gone to the state legislature to propose drug testing of doctors. In fact, Jamie Court, the consultant for Prop. 46, cynically told the Los Angeles Times on December 10, 2013, that drug testing of doctors was "the ultimate sweetener," designed to deceive voters about the real reason behind the initiative, to make lawsuits easier and more lucrative for the lawyers who wrote and funded Prop. 46.

The CAGD encourages its members and all individual dentists to contribute to the "No on Prop. 46" campaign.

Visit: www.NoOn46.com for more information.

Please also follow the "No on 46" campaign on Twitter and Facebook.

Twitter: @NoOn46

Facebook: www.facebook.com/VoteNoOn46

Campaign materials like posters, brochures, buttons and other informational materials can be ordered and downloaded from the website. These materials can be used when talking with your patients about this important initiative.

— Guy Acheson, DDS, MAGD, Rancho Cordova



## The GP NEWS

A PUBLICATION OF THE

#### CALIFORNIA ACADEMY of GENERAL DENTISTRY

The <u>GP News</u> or the CAGD will publish signed articles related to all phases of dentistry, but assumes no responsibility for the opinions or results expressed by the contributors. The views expressed are those of the author as an individual, and do not necessarily reflect the positions or endorsement of the CAGD. Acceptance of advertising in no way constitutes professional approval or endorsement. The CAGD does not assume liability for contents of advertisements.

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## In This Issue





6
Dr. Guy Acheson presents his popular Watchdog Report

Dr. Lew features the AGD and what membership represents to GPs



12
Dr. John DiPonziano presents a technique on free-standing implant-retained overdentures

16

Dr. Howard Chi and crossing one off of his "Bucket List"



18
Dr. Steve Lockwood's message to the CAGD membership after being elected Regional Director

2	CAGD Board/Dental Trader ad
4	CAGD Fall Meeting on Bone Grafting
5	President's Corner by Dr. Tim Verceles
6	Watchdog Report by Dr. Guy Acheson
8	HIOSSEN advertisement
9	California AGD's New Masters
10	California's New Fellows in the AGD
11	Trustee's Message by Dr. Mike Lew
12	Overdenture Retention by Dr. J. DiPonziano
14	"Spirit of Leadership Award"
<i>1</i> 5	NCAGD News by Dr. Ralph Hoffman
16	"Crossed Off Bucket List" by Dr. Howard Chi
18	Message by Dr. Lockwood/Sunstar ad
19	CAGD's 2015 Annual Meeting
<i>20</i>	USC's FellowTrack South by David Kim
21	SCAGD "CE" by Dr. R. Garfield / New Members
22	UCLA's FellowTrack South by Ryan Woo
23	SSAGD News by Dr. Bill Kushner
24	SDAGD News by Dr. Adina Manolescu
<i>25</i>	AGD's Nat'l Convention/CAGD Delegation
26	SCAGD Message by Dr. A. Manoukian
27	UCSF's FellowTrack North by Jenny Min

## Bone Grafting and Ridge Preservation

FOR GENERAL PRACTITIONERS

Speaker: MIKE CHEN, DMD, DICOI

When: Saturday, November 15, 2014 (8:00 a.m. till 5:00 p.m.)

Registration, Continental breakfast and visit exhibitors from 7:00 a.m. till 8:00 a.m. Lecture from 8:00 till 10:00. Break till 10:15. Lecture resumes and runs till 12:00 noon. Buffet lunch till 1:00. Lecture till 3:00. Break till 3:15. Lecture till 5:00 p.m.

Where: South San Francisco Conference Center

255 South Airport Boulevard, South San Francisco 94080

Description: There are numerous types of bone grafting materials to use. In this course, the

practitioner will gain a better understanding of the different types of bone grafts, with a specific focus on synthetic bone and its application in clinical situations.

An introduction to ridge preservation will also be presented.

Objective: After completion of this course, the practitioner should have a good understanding

for socket and ridge preservation and fundamental clinical grafting protocol. Practitioners should also have an understanding of different types of ridge defects and bone

regeneration techniques.

Note: There will be a follow-up, hands-on course available on January 24, 2015 at the CAGD's Annual Meeting

(see page 19 in this issue for details)

**REGISTRATION** (submit a <u>separate form for each attendee</u> and print legibly). Cancellations can only be honored **before** November 7th, 2014

For online registration (credit cards only) go to: <u>www.caagd.org</u>

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#### \*\*\*THE PRESIDENT'S CORNER\*\*\*\*\*\*\*\*\*



DR. TIM VERCELES
Hayward

# The time to get involved is now!

Last year I celebrated my twentieth year reunion with my dental school classmates

from the University of California at San Francisco. It was a great time! We reminisced about the good old days and watched a video recapping our comedic antics as we finished our dental school career. We also honored the memory of three classmates that passed away prematurely, and we reflected on how fortunate we are to practice dentistry as a career.

Time is precious and we should never take it for granted. It was once taught to me that our primary purpose in life is to serve others with our time and talents. As licensed dentists we have the privilege to practice dentistry with the mission of preventing and treating dental disease.

The California Academy of General Dentistry exists to protect our interests as general dentists and to help educate the public about our profession. Our organization has many ways that you can get involved. Choose a committee that interests you, or volunteer for one of our events. If you are interested in leadership, speak to one of our board members. We will mentor you and let you know about the many leadership development opportunities that exist in our organization at the state level or at the component level. Take the time to meet with our leaders and ask them about what they do. We are all volunteers, so the more dentists that are willing to serve as leaders, the better our organization can become at effectively representing dentistry to all of the stakeholders.

In addition, there are a lot of patients in our communities with a need for basic dental care with no resources to pay for it. Find some time to share your skill by getting involved with a dental screening, outreach event or volunteer clinic opportunity locally. I know that many of you have volunteered with

international dental outreach programs, but our local communities need us too! Share your time and talent and experience a sense of gratification in ways that you never thought achievable. It is a type of pay that is not monetary, but food for the soul!

I am the volunteer dental director at San Francisco City Impact, a Christian rescue mission in the Tenderloin district of San Francisco. Every time I leave that clinic I feel happy that I have been given the opportunity to share my skill for the betterment of someone that cannot repay me monetarily. Want to serve with me?

After returning from a great AGD Annual Meeting in the historic city of Detroit, I have come back energized and ready to take the California AGD to new heights. For those of you who did not attend the AGD Annual Meeting, you missed a fantastic event with world-class educators, a fabulous convocation ceremony and a chance to experience the "Motor City."

Your CAGD delegation was very busy representing California at the House of Delegates. We all had a good time, but no worries, mark your calendars, as the next AGD Annual Meeting will be in beautiful San Francisco, June 18 through June 21, 2015.

Stay well and remain grateful for all that you have! *Life is good!* Tell others about how proud you are to be an AGD dentist and, if they are not a member, recruit them to join us!

As always, you can contact me at:

drtimv@hotmail.com

Respectfully submitted by your CAGD president,

Tim Verceles, DDS, MAGD, Hayward



DR. GUY ACHESON

## Watchdog REPORT

Guy Acheson, DDS, MAGD, Rancho Cordova

## THE HISTORY AND FUTURE OF "B&P 726"

My last story, where I pointed out that it is currently against the law in California for a dentist to have sexual contact with their spouse if their spouse is a patient, generated some significant comment. Generally, people did not believe it. This article will review what that law is, how it came to be, and what is being done to try to change the law.

The law is California Business and Professions Code 726.

#### 726. Commission of Act of Sexual Abuse or Misconduct with Patient or Client

The commission of any act of sexual abuse, mis conduct, or relations with a patient, client, or customer constitutes unprofessional conduct and grounds for disciplinary action for any person licensed under this division.

This section shall not apply to sexual contact between a physician and surgeon and his or her spouse or person in an equivalent domestic relationship when that physician and surgeon provides medical treatment, other than psychotherapeutic treatment, to his or her spouse or person in an equivalent domestic relationship.

A typical comment has been that this law "obviously applies only to sexual abuse and misconduct." Actually, the legislation that created this law included definitions. *The first sentence says:* "The commission of any act of sexual…relations with a patient…" As stated in the Enrolled Bill Report for the legislation that created this law (SB743 Boatwright): "This bill would clarify the definition of sexual contact to mean those acts done outside the scope of the medical examination and treatment, or for the purposes of sexual gratification."

The second most common comment is that the second paragraph says that doctors are exempt from this law when the patient is their spouse or domestic partner. Actually the title of "physician and surgeon" applies only to persons who hold a medical license; not a dental license, not a nursing license, not a chiropractic license.

B&P 726 was originally created in 1979 and had a much narrower scope. *The 1979 version said:* "Any act of sexual abuse, misconduct, or relations with a patient, client or customer which is substantially related to the qualifications, functions or duties of

the occupation of the licensee, constitutes unprofessional conduct."

How did this law get changed to prohibit any sexual relations with a patient and how did physicians get the only exemption to this law?

Here's the story:

Senator Daniel Boatwright was a very effective legislator who made a name for himself in carrying landmark legislation regarding Sudden Infant Death Syndrome. He also sponsored legislation that made any sexual contact between a psychotherapist and any patient illegal for up to two years after the professional relationship ended. In 1993 he presented Senate Bill 743 (SB743) with the stated purpose of applying the prohibition for any sexual contact between a provider and a patient to all physicians and surgeons, not just psychotherapists.

The newspapers of the early 1990s have article after article regarding sexual misconduct by physicians towards patients. The energy to support legislation to deal with this problem came from several areas. First, were the steady media stories about sexual exploitation. Second, was a 1992 study by Dr. Nanette Gartrell from UCSF that used a self-report survey of physicians to determine that around 9% of physicians reported having sexual relations with a patient and that 94% of physicians felt sexual contact with patients was unethical. Support for sexual contact between a physician and patient being unethical came from the Hippocratic Oath that all physicians take and the American Medical Association code of ethics. Lastly, the Medical Board of California expressed frustration in trying to prosecute physicians for sexual misconduct because of the difficulty in showing that the misconduct was "substantially related to the occupation of the licensee." The case of Gromis vs. Medical Board of California, is cited because an appellate judge stated that the term "substantially related..." was meaningless.

(continued on the next page)

The main proponent of SB743 was a group called Women's Recovery Group, created and lead by Gretchen Haskin. There was no recorded opposition to this legislation. However, the California Medical Association took a position of "support if amended." Their amendment was to provide an exclusion for the spouses and domestic partners of physicians and surgeons. That amendment was added in the first amended version of the legislation.

What stands out in all the documents related to this legislation (all the summaries and digests of the bill as introduced at virtually every committee hearing and

floor session) is that it was almost always stated that this legislation only applied to physicians and surgeons. The justifications were the survey of physicians by Dr. Gartrell, the Hippocratic Oath and the American Medical Association code of ethics. There was practically no discussion of other licen-sed healthcare professionals that also fall under this law.

My last article said that the Dental Board of California (DBC) was being asked by the Department of Consumer Affairs to formulate regulations to enforce sexual misconduct laws. I was incorrect. It was

the Senate Business, Professions and Economic Development Committee. *I apologize for that misstatement*. The DBC had been struggling with this request since 2010. Their main concern was dentists being prosecuted for sexual misconduct claimed by partners in relationships gone bad. The law, B&P 726, as it stands, makes most of us in violation of this law.

The Dental Practice Act has another law regarding sexual misconduct, B&P1680. Most dentists I talk with are aware of this law. This is consistent with the old version of B&P726.

#### 1680. Unprofessional Conduct Defined

Unprofessional conduct by a person licensed under this chapter is defined as, but is not limited to, any one of the following:

(e) The committing of any act or acts of sexual abuse, misconduct, or relations with a patient that are substantially related to the practice of dentistry.

Both laws are current. One does not trump the other, although there is a legal precedent that when two laws address the same activity, the law with the narrower scope takes precedence.

For now, the DBC has taken the position that they can't change the law, but they can use their discretion on a case by case basis to determine if a charge of sexual misconduct against a dental licensee will be prosecuted.

During the process of developing their regulations on enforcement, the DBC took comments from the

public. The California Dental Association recognized the problem with the laws and submitted several suggestions for addressing this overly broad law, B&P 726. The DBC rejected all the suggestions.

The most obvious solution to CDA, and to me, is to expand the exemption for spouses and domestic partners to include at the least, all dental licensees. This could be done as part of Omnibus legislation or as a rider to some other legislation. Several CDA sources assure me that this problem with the law is being worked vigorously.

Interestingly, the CAGD has obtained a legal opinion that B&P 726 may violate the 14th Amendment because it infringes on constitutional rights of privacy. This opinion could only be tested if someone were charged with violating this law and challenged the law all the way to the Supreme Court. *Any volunteers?* 

The "WatchDogs" say "Thank You" to the California Dental Assocition for paying attention to this problem!

#### ABOUT THE AUTHOR



DR. ACHESON

Dr. Acheson is in private practice in Rancho Cordova. He is the Immediate Past President of the California AGD.

He makes an effort to attend every Dental Board of California meeting as well as all meetings of the State Senate or Assembly when topics on the table are deemed important to California's citizenry and to its population of dentists.

He can be reached at

GuyAcheson@aol.com

The CAGD is the organization for the general practitioner.

"CDA recognized the

laws and submitted

problem with the

suggestions...

The DBC rejected

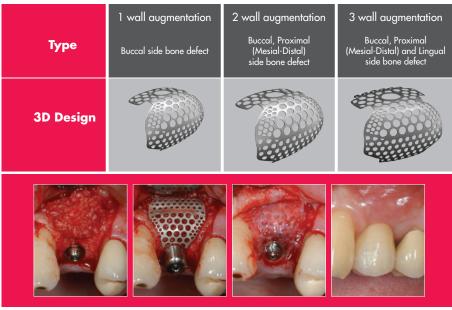
all the suggestions."

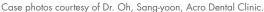
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## New Masters in California

#### ACHIEVING MASTERSHIP STATUS

The two practitioners pictured below qualified for and received the Academy of General Dentistry's prestigious Mastership award in Detroit at the AGD's Annual Meeting in June. They successfully completed a rigorous curriculum outlined by the national Academy of General Dentistry.

Mastership is the highest award available in the AGD. It is one of the most respected and recognizable designations in the dental profession. Less than one percent of the general practitioner population in the United States have achieved this lofty goal. California has 174 actively practicing Masters out of a population of over 21,500 general dentists.

To achieve Mastership, a dentist must complete a minimum of 1,100 hours of approved continuing dental education. Most who have reached this level of continuing education have many, many more hours than the previously stated minimum number. At least 400 hours must be accrued in participation, hands-on courses in sixteen different subject codes.

Students are involved in the demonstration of a particular skill or technique under the direct supervision of highly skilled experts.

## Masters are trained by the best to be the best...!



DR. NICHOLAS J. SHUBIN San Juan Capistrano

Achieving the AGD Fellowship and Mastership status are goals deserving the attention of every general dentist."

- DR. GORDON CHRISTENSEN



DR. HOWARD E. ONG Seal Beach



## New California AGD Fellows

#### ACHIEVING FELLOWSHIP STATUS

Candidates for Fellowship in the Academy of General Dentistry must have been members for at least three years prior to becoming a Fellow. They have completed a minimum of 500 hours of continuing education. After that, they must pass a comprehensive 400-question written examination.

That exam is administered by the AGD each year at their annual meeting. Study courses are available at every annual meeting to any AGD members desiring to avail themselves of this. In addition, study guides are available by contacting the AGD at: <a href="https://www.AGD.org">www.AGD.org</a>

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DR. TIMOTHY R. DURKIN South Lake Tahoe

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DR. NILIMA PATEL
Duarte

DR. MARLEEN M. MASUOKA Fair Oaks



In support of California's new Fellows and Masters

Trustee and Master,
Dr. Mike Lew
(far right, rear)
and
CAGD President
and Master,
Dr. Tim Verceles
(to Dr. Lew's right)

## California AGD Trustee's Message

Michael Lew, DMD, MAGD, Trustee, Academy of General Dentistry



DR. MIKE LEW Novato

A friend asked me the other day "What does the AGD really stand for? Tell me in a way so I can tell my friends."

I pondered the guestion. While often I brag that the AGD tells the world that dentistry should be done by dentists, or how our AGD is becoming the thought leader on issues like corporate dentistry or the midlevel provider, the message I believe that our AGD continues to emulate is better dentistry for our patients through continuing

education. As I have traveled a bit this year seeing our programs at work, please let me share the following.

Our MasterTrack program is the ultimate in continuing education. It is a study club with 25-30 dentists who meet three times a year to hear great lecturers and present examples of their own cases. This demonstrates that each dentist actually learned something from the lecturer. I participated in one of the Master-Track Programs this past April when Dr. Terry Tanaka spoke. Every time I hear him, I learn something new. And the presentations from the "students" had me as excited as ever to be a dentist. In addition to seeing great dentistry and the application of newer techniques, I learned practice management ideas from the participants. The best was to share with the patient that "your tooth is too strong for my file..." Every Master-Track program has a high level of comaderie, and this year is no exception. Kudos to Dr. Richard Ringrose for maintaining this wonderful program for the California AGD.

In Lincoln I attended a regular study club meeting by the Sacramento-Sierra AGD. It was equally inspiring as local dentist Dr. Samer Alassaad presented his ideas how to offer more "Efficient Crowns over Implants Using Cerac." *Wow!* Continuing education should always be about the sharing of new ideas — and this was truly cutting edge dentistry. The best part is the friendliness of the study club. I look forward to returning to be part of the group.

The Northern California AGD offered a small lecturecourse in San Francisco with an international slant. Our lecturer, Dr. Wilson Kwong, is from Canada, and spoke on "Current Trends in Adhesive Dentistry" and "New Applications for Porcelain in Dentistry." This course exemplified why so many lecturers love speaking to the AGD. There was abundant participation from the audience with thought-provoking questions. The level of material was basic enough for the dentist looking for a review course, but the lecture gave new material and opinions to the strength and limits various porcelains in both a cosmetic and a traditional crowns. *Thought provoking*. Afterward, Dr. Kwong communicated to me that he hoped to return to our group to speak. We were inspiring to him too!

Southern California had a sold out course with Dr. Stephen Buchanan on "Endodontics." Almost no one left when 5:00 p.m. came because they were so engaged. Looking and listening to my classmates, I believe everyone had great learning experience and also had a "good time."

Whether hearing Dr. Kevin Anderson speak in San Diego on "Financial Security for Dentists" or picking up new "Tips on Implant Dentistry" from Dr. John DiPonziano in Los Angeles, our California AGD is succeeding in its mission to enable the general dentist to better provide for their patients and their families. (continued on page 28...see TRUSTEE)



Delegates at work on behalf of GPs at the House in Detroit. That's Dr. Jay Thompson, retiring Trustee from California, in the foreground.

Dr. Mike Lew, California's new Trustee (far right) shown with CAGD President, Dr. Tim Verceles (left) and CAGD's Executive Director, Lynn Peterson



## Free-Standing Implant-Retained Overdenture Technique John DiPonziano, DDS, MAGD, DICOI, Pleasanton



DR. DiPONZIANO
Pleasanton

The restoration of a fully edentulous mandible with a removable denture is arguably one of the biggest challenges in dentistry. Inadequate denture retention due to poor ridge anatomy can produce an unhappy patient and creates a frustrating situation for the practitioner.

An implant-retained overdenture, however, can turn a problem into a relative pleasure for both the patient and the dentist.

The author has used several types of free-standing overdenture designs in the past twenty-eight years, and has found the Locator attachment overdenture (*Zest Anchors, Escondido, California*), to have good, long-term durability and to be relatively simple to fabricate.

This article will describe the use of four Locators in a fully edentulous mandibular arch with regular sized implants (HiOssen, Inc., Fairless Hills, Pennsylvania).

This arrangement provides a very stable and retentive denture that can withstand almost all masticatory demands without dislodgment.

A denture utilizing just two implants is still highly retentive, but may experience a slight posterior lift when sticky foods are eaten.

These differences need to be explained to the patient in the treatment planning stages of the restoration.

#### 1. Determination of Locator Size

The first step in creating a Locator overdenture is the choosing of the appropriate height attachment for each implant site.

Sufficient time for healing and gingival remodeling needs

to have occurred after Healing Abutment placement at second stage surgery—usually six weeks.

Then, one-by-one, the Healing Abutments are removed and the "tissue cuff" heights recorded. This is the distance from the top of the fixture to

the edge of the gingival crest. *(Figure 1)* 



Figure 1

An alginate impression can also be made after all of the healing abutments are replaced, in order to fabricate custom trays for the final impressions at the next appointment.

The cuff measurement, along with the implant brand and diameter, is used to order the appropriate Locator female attachment. A cuff height measurement of 3 mm, for example, provides a Locator that will be 4.5 mm tall—3 mm under the gingiva with 1.5 mm protruding through the tissue for retention of the male portion of the attachment in the denture.

#### 2. Impressions and Master Model Fabrication

The Healing Abutments are removed and replaced with the appropriate Locator females using finger pressure to tighten. (Figure 2)



Figure 2



A special reusable Locator tool is used for this purpose and needs to be purchased separately. (Figure 3)

Figure 3

Impression copings are snapped onto the female attachments in the mouth (*Figure 4*) and a medium body impression material used to make the final impression using a custom tray with sufficient clearance in the tray for the copings.



Figure 4



5



Figure 6

After the impression is removed from the mouth (Figure 5), Locator Analogs are snapped into the impression copings (Figure 6) and the master model is poured. (Figure 7)

(continued on the following page...see DiPONZIANO)

#### **DiPONZIANO** (continued from the previous page)



Figure 7

#### 3. Occlusal Records and Denture Try-in

A Stabilized Occlusion Rim is used to record the proper intraoral measurements (Figures 8 and 9), and the trial dentures waxed up (Figure 10).

Once all measurements are verified by trial in the mouth, and denture esthetics approved by the patient, the dentures are fabricated.



Figure 8



Figure 9



Figure 10

#### 4. Denture Delivery



Healing Abutments are removed and the female Locator attachments are torqued to the proper specifications (Figure 11).

Figure 11

The black processing males are removed from the finished denture (Figure 12), and replaced with the final males, using the Locator tool.



Figure 12



Figure 13

Trial of the various retentive males is carried out until a combination is found which has sufficient retention, as well as allowing for easy removal of the denture by the patient (Figure 13).

Disclamer: The author has no financial interest in and receives no remuneration from Zest Anchors or any of its representatives.

Dr. DiPonziano has been placing and restoring dental implants since the mid-eighties. He lectures on surgical and restorative implantology and maintains a private practice in Pleasanton, California.

Dr. DiPonziano can be reached at: jdiponz@aol.com

#### CAGD FOUNDER, AGD PAST PRESIDENT

### Dr. Albert Wasserman Passes

Dr. Albert Wasserman, well-known dental leader and an innovator in promoting continuing education worldwide, passed away December of 2013 in his home town of San Mateo, California.

He attended the School of Dentistry at the University of California, San Francisco, graduating in 1943. He began his career after graduation as a lieutenant in the Army Dental Corps. "I was given a one man clinic. I had this dental unit that assembled like a Singer sewing machine, and this soldier, Pvt. Skinner, to keep it going. It was pretty primitive. If I needed more or less speed, I'd say, 'Faster Skinner, slower Skinner.'

That was the extent of my conversation with Pvt. Skinner all day, every day."

After the Army, Dr. Wasserman returned to San Mateo and opened his one-room office with war surplus dental equipment and no employees. He maintained his busy private practice for forty-three years in San Mateo. He founded the California Academy of General Dentistry in 1966 and spent a lifetime contributing to the profession he loved, serving his local and world community, and touched peers and patients alike with his sincerity and dedication.

## "Spirit of Leadership Award" Goes To Dr. James H. Thompson of San Diego

The California AGD's Awards Committee (all previous awardees) selected Dr. James Thompson because he has, for an extended period of time, consistently contributed time, effort, talent and expertise for the betterment of the CAGD. This award originated in 2002 and is named in honor of Past President and Executive Director, Dr. Deon Carrico. Dr. Thompson is also a Past President of the CAGD. The California AGD thanks you, "Jay" for your tireless efforts on behalf of general practitioners in the State of California, and on behalf of the patients they serve. You have made the CAGD and the AGD an even better organization and have been especially instrumental in creating a better climate for dentists and patients in California. The award will be presented at the CAGD's Annual Meeting on January 24, 2015.\*

The following is a letter to the Academy from Dr. Thompson:

After having the privilege of serving as your Trustee for the past five years, it is now time for me to turn the reins over to another. Dr. Michael Lew was elected by the California AGD leadership and sworn in at the Annual Meeting. I know that he will represent the CAGD well.

One of the highlights of my term of office is to be presented with this "Spirit of Leadership Award." Given the caliber of the past recipients it is a tremendous honor to have my name placed alongside those of previous awardees.

This award is given in the name of Dr. Dion Carrico who was the past Executive Director of the California Academy of General Dentistry and a very good friend of mine. His contributions to the CAGD have made it possible for it to be

the influential dental organization that it has become.

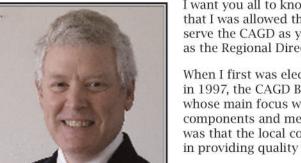
I want to thank you for your consideration and thoughtfulness during my time in leadership with the CAGD and AGD. In many ways stepping down brings to an end a wonderful time in my life in which we were able to address the needs of our great Academy and the profession of Dentistry. I will always cherish this time as a high point of my professional life.

I believe that the Mission Statement of the AGD: To serve the needs and represent the interests of general dentists, to promote the oral health of the public, and to foster continued proficiency of general dentists through quality continuing dental education in order to better serve the public; are the principles which make us relevant to the profession of Dentistry.

Over the past few years, it has become clear that without the actions of the CAGD, the profession today would be very different and the quality of care to the public would be substantially lower.

Much of what we do is to train dentists to become more effective; we provide continuing dental education so that dentists are better able to provide better care for their

patients, whether or not they are our members; because of this, the quality of dental care to our patients improves. We also provide training to our members to become leaders, within the Academy as well as having them take that training back to their local Dental Societies and State Associations. Because of this we are well-respected within the profession of dentistry. And it has been this emphasis that has allowed us to influence those who make policy about the practice of dentistry and who is allowed to pro-vide dental care to the public. Over the past few years the California Academy of General Dentistry has taken a lead position in this battle and to date we have has great successes.



DR. JAY THOMPSON San Diego

I want you all to know how grateful I am that I was allowed the great privilege to serve the CAGD as your President, as well as the Regional Director and Trustee.

When I first was elected to the CAGD Board in 1997, the CAGD Board was a small group whose main focus was to support the local components and members. Our concern was that the local components were active in providing quality continuing education.

Today the CAGD is a vital and effective force; not only in providing oversight to the components of the CAGD, but we are a leading force within the AGD as well as working with the California Dental Association and monitoring and reporting on the activities of the Dental Board of California. The growth of the CAGD Board and the increase of the sophistication of its activities is a testament to the dedication of our current leaders.

I have found dentistry to be a wonderful profession. However, unless you are in a group practice it tends to isolate you from your colleagues. We become centered on our practice and the problems associated with providing care to our patients, we focus on what education we need in order to expand our services and what we need to do to stay current with new laws and regulations governing dentistry. By being involved with the SDAGD and the CAGD I have made great friends who have inspired me not only to become a better dentist, but to give back to the profession.

I encourage all of you who have not had the opportunity to become involved in this great organization; to join your local AGD Board. You will find that the time invested will be richly rewarded. You will be able to have an impact on the future of our profession!

In appreciation, James H. Thompson, DMD, FAGD

<sup>\*</sup> See page 19 for more information about CAGD's Annual Meeting

## NORTHERN CALIFORNIA AGD Happenings

Ralph Hoffman, DMD, President, NCAGD, Corte Madera



DR. RALPH HOFFMAN San Francisco

The Northern California AGD has presented three of its four courses to date this year. In March, in conjunction with Hiossen, we presented Dr. John DiPonziano speaking about "Implant Restoration." This participation course was held at Hiossen's new offices in Burlingame and was fast-paced, well organized, informative, and filled to capacity.

In April, we presented Dr. Wilson Kwong in an Ivoclarsponsored course entitled "Contemporary Solutions To Restorative Dentistry" at the Hotel Kabuki in San Francisco. This was a fast-paced and entertaining course

detailing the protocols for direct and indirect tooth-colored resorations. Dr. Kwong developed an immediate rapport with the capacity crowd that loved his presentation. Dr. Kwong was so delighted with the reception, the venue, and the city that he has volunteered to speak again.

In June, the NCAGD held of our very first "New Dentist Day." This combination FellowTrack/Northern California AGD event was a full day forum open to both the University of the Pacific and the University of California at San Francisco dental schools and was held on the UCSF campus. Its purpose was to allow students to celebrate the new grads, explore professional opportunities after graduation, and inform them of the various resources available to them. Representatives from residencies, the military, banks, practice brokers, accountants, insurance companies, legal counsel, dental supply companies, and consultants were present. The event was a happy and useful program which we hope to repeat annually. Next year's event is planned for February of 2015.

Our last event will feature Dr. Maria Emanuel Ryan from the Stony Brook School of Dental Medicine speaking on the "Oral-Systemic Connection," its evidence and correlations, its implications in treatment planning and the specific treatment recommendations as they relate to periodontitis and peri-implantitis." This program will take place on October 25, 2014 at the Hotel Kabuki.

The Northern California AGD has launched its new, highlyanticipated website and it is marvelous. We invite you to check it out at NCAGD.com.

Voting for the 2015 NCAGD Board of Directors is scheduled to occur at the annual membership meeting, to be held on November 8, 2014 at 6:00 p.m. at One Market in San Francisco. Those interested in attending should contact Dr. Ralph Hoffman for details at: ralphhoffman@comcast.net



Drs. Dinu Gray and Sun Costigan with consultant and speaker, Joanne Tanner (center) at NCAGD's "New Dentist Day."



"New Dentist Day" organizers Dr. Ralph Hoffman (left with badge) and Dr. Chris Chui (right with badge) with UCSF dental students Jenny Min and Alain Flores.



UCSF dental student Ryan Tuinstra (left) with industry representatives at "New Dentist Day."



NCAGD President, Dr. Ralph Hoffman, presents Immediate Past President, Dr. Mina Levi, with a plaque for her past service.

# "I Just Crossed One Off of My Bucket List!" My Bucket List!" CAGD VICE

Howard Chi, DMD, MA, MAGD CAGD Vice President, Stockton

It has been a tradition with me and my fellow delegates to hit the gates running as soon as we land in the host city. Our goal? To taste the regional specialty and see the city that we will call our temporary home for the next five days. When the AGD announced that Detroit was our designation for 2014, I quietly said YES! Why? Because in Detroit there is a BBQ joint (of course) that is nationally recognized by BBQ fans as being a go-to destination. I have a "BBQ Joint Bucket List" and this place was one on my list that I thought I may never get to try. After all, why would one purposely go to Detroit?

and the snap of the lamb-encased dog and soft squishy bun to produce a tasty balanced bite. After devouring back-to-back chili dogs, there was a unanimous winner with us: American Coney Island.



American Coney Island Chili Dog

On our first day, Eric Wong, Guy Acheson, Bill Kushner and I hit Motown to sample one of their signature dishes, the Coney Island Chili Dog, which originated here. There is Lafayette Coney Island and American Coney Island right next door to each other. Both establishments were started by Greek immigrants, the Keros Family in the early 1900s.

We were set for our food war comparison. Did you know in the state of Michigan, hot dogs can only be made with meat only, no parts. A healthy hot dog... sort of. Each dog had this creamy gravy-like chili that was very tasty and smooth. The kicker was the addition of mustard.

This created a unique taste combination along with the crunch of the sweet Vidalia onions

How appropriate it is to write about the perfect all-American food on the 4th of July and to watch the Nathan's Hot Dog Eating Contest on ESPN. *Go, Joey Chestnut!* 

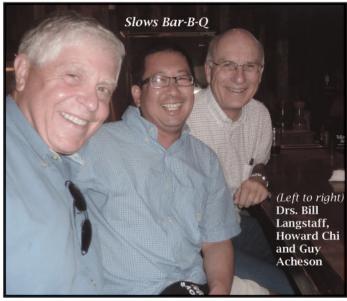
After our appetizers, we hit the Redsmoke Barbeque Restaurant. This was a pleasant surprise as the BBQ was good, but what drew me to this place was the Michigan Cherry BBQ sauce. Taking this sauce and combining it with the Chipotle BBQ sauce that they had on the table brought these sauces to a whole new level. Their sides were outstanding, the jalapeno combread with a honey glaze, red beans and rice, "mac" and cheese and the andouille sausage was yummy.

This was only the start. Our final destination was not until Saturday where I could cross one off of my bucket list, Slows Bar-BQ restaurant. Slows Bar-BQ has established a national reputation for making great 'cue' and they are known for their Yardbird sandwich. A smoked pulled chicken sandwich smoothered in Yardbird sauce, cheddar cheese, sautéed mushrooms and Applewood smoked bacon. *Oh, man, this was an awesome sandwich, definitely a must have!* 

(continued on the next page)



Their baby back ribs with a peppery bark and rub was one moist and tasty smoky rib. The brisket was cooked to perfection with all of the fat rendered down properly producing a silky, juicy piece of meat. The pulled pork was tender and flavorful with a good balance of vinegar to cut the richness of the pork.



Motown was a surprise. The House of Delegates was productive with some major, exciting changes for our Academy, taking it in a new direction.

I left Detroit with some great memories and fellowship with my friends who were willing to indulge me with my crazy itinerary. *Cheers, my friends...!* 



I was enjoying the smoked proteins so much that halfway through the meal, I realized I had not tried any of the five different BBQ sauces. It was so good that sauces were not needed. Their sides were outstanding, too. *This was one joint that was spot on!* Rarely will a restaurant be able to hit all their marks on their BBQ, but this place certainly did. Both Guy Acheson and Bill Langstaff broke bread with me at Slows. Our bellies were stuffed with great food and local craft beers.

We even had time to tour the Henry Ford Museum earlier in the day and saw the original Oscar Mayer Weinermoblie, a must for me.



DR. HOWARD CHI

Dr. Chi is in private practice in Stockton and is the Vice President of the California Academy of General Dentistry He is also a Master Bar-B-Que Chef and routinely enters competition across our state and the USA...

## Dr. Lockwood Is New Regional Director



DR. STEVE LOCKWOOD Regional Director

Like an alma mater, the Academy of General Dentistry has been my main source of direction for my professional development after dental school. Whether an AGD member for continuing education programs, Mastership awards, advocacy or for the collegiality, I am very much aware of the impact AGD participation has had on my care for my patients and my leadership as a business/practice owner. Moreover, as an active AGD member since my junior year in dental school, I have come to the realization I am one of several "AGD dental ambassadors" who find the time to encourage fellow dentists,

dental students, and even pre-dental students. Our professional organization has reinvented itself from primarily delivering CE Programs to leadership development, advocacy and membership benefits.

The AGD will continue to evolve with international membership. The AGD is committed to enhancing the quality of patient care through education and advocacy for general dentists.

My responsibilities as RD for CAGD (Region 13) is to relay information to our constituency regarding national AGD branding, membership services, and official statements. As RD I will support Component Programming of CE by attending CE programs and communicating AGD's shared vision while empowering

general dentists. Several residency programs in our state welcome guest speakers and I anticipate meeting with GPR residents. Moreover, there are several geographic locations in California that are not directly supported by the CAGD or their components. It is my role as RD to evaluate expansion of CAGD components and work with CAGD members to help establish new components. There are two dental schools in our state that do not yet have an active Fellow-Track Program established: Loma Linda University and the Western (Pomona) School of Dentistry. The overriding goal is to create positive energy and increased membership with several more "grass-root" components while increasing the younger dentist/dental student members.

The AGD members are caring professionals and demonstrate this care in four distinct ways:

- 1. Through attendance of CE courses to improve clinical skills and to learn new technologies.
- 2. By participating in professional organizations.
- 3. By interacting with colleagues and state legislators on issues.
- 4. By making concerned efforts towards the betterment and wholeness of our patients, not only in our practices, but in our community through volunteerism.

Without genuine caring, our profession simply lacks authenticity. The AGD is truly an authentic organization with caring dentists. I welcome the opportunity to continue the caring effort as your Regional Director.

Dr. Lockwood is in solo private practice in La Jolla, California.

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#### Not all toothbrushes are alike in cleaning performance



Patented Quad-Grip® Thumb Pad

Designed to guide the hand to hold the brush at 45° in all quadrants so the bristles are properly positioned at the sulcus for optimal subgingival cleaning.1



Extremely Tapered Bristle

#### **Extremely Tapered** Bristles

Precision tapering enables the Extremely Tapered Bristles to penetrate more deeply (2.8 mm) into the sulcus, along the gingival margin and interproximally.



Cleans 2.8 mm Into the Sulcus<sup>2</sup>



Reaches Between the Teeth 1.4 mm<sup>2</sup>

Study conducted at University of Louisville, Data on file.
 In-Vitro Test, YRC Inc., September 2008



To receive more information

Call Sunstar at 1-800-528-8537 OR

Visit GUMbrand.com for more information

### The CAGD presents two speakers for the 2015 Annual Meeting

When: Saturday, January 24, 2015

(8:00 a.m. till 5:00 p.m.)

Where: Marines Memorial Hotel

609 Sutter Street, San Francisco 94102

**HANDS-ON PRACTICAL STEPS IN** 

### Bone Grafting of the

#### <u>Alveolar Ridge and Sinuses</u>

Sneaker:

MIKE CHEN, DMD, DICOI

**PARTICIPATION** (8 units credit)

#### Description:

- Socket grafts with and without membranes
- Synthetic particle and putty bone grafts
- Basic buccal wall defects
- Alveolar ridge augmentation
- Sinus grafts and augmentation using the CAS Kit
- Smart Builder for one- to four-wall defects

ALL OF THESE ARE HANDS-ON

#### Objectives:

Practitioners will gain a clear understanding on the basics of bone grafting, as well as the differences between several types of bone grafting materials available and how to apply the knowledge for commonly encountered clinical situations.

#### Schedule:

7:00 till 8:00 a.m.—Registration and visit exhibitors 8:00 till noon-Laboratory hands-on 12:00 till 1:00 p.m.—Buffet lunch 1:00 till 5:00 p.m.—Laboratory hands-on

\$399 AGD members INCLUDES BUFFET LUNCH **FAST-PACED AND ENTERTAINING** 

### Contemporary Solutions for High Efficiency Dentistry

Sneaker:

WILSON KWONG, DMD

LECTURE (8 units credit)

#### Description:

An engaging presentation of the simplicity with which today's products and techniques can be used to achieve superior esthetic and functional

#### Objectives:

- Understand new restorative systems that deliver superior value and increase office efficiency
- · Apply new technologies to obtain high quality outcomes and lower overhead expenses with reduced procedure time and remakes
- Apply contemporary direct and indirect restorative options for conservative anterior and posterior restorations
- Incorporate appropriate adhesive and cementation protocol specific to the restorative material and indication
- Properly use today's state-of-the-art polymerization technologies to achieve superior results
- Understand concepts, guidelines, and techniques for tooth preparation for high strength all-ceramic restorations

#### Schedule:

7:00 till 8:00 a.m.—Registration and visit exhibitors 8:00 till noon - Lecture 12:00 till 1:00 p.m.—Buffet lunch 1:00 till 5:00 p.m.—Lecture

Tuition: \$149 AGD members INCLUDES BUFFET LUNCH

REGISTRATION (submit a separate form for each attendee and print legibly). Cancellations can only be honored before January 10th, 2015

	For online registration (credit cards only)	go to: WWW.caaga	www.caagd.org		
First Name	_Last Name				
Address		Zip	Telephone		
E-mail address (needed to con	firm registration information and kept confidential)				
Payment Method: ☐ CHECK ☐ CREDIT CARD (	Card No	Exp	piration Date		
Name of Cardholder		Card Billing A	ddress (BELOW, IF NOT	THE SAME AS ABOVE	
Address		City	State	Zip	
Security Code	(3-digit number on the back of the card)	Questions, call: 91	16-932-2245	A	
Cuerrand by	Fax: 916-932-2209	Mail or fay this registration to	2	of General Dentistry	

Mail or fax this registration to:

CAGD

950 Glenn Drive, Suite 150 Folsom, California 95630



## University of Southern California

David H. Kim, Herman Ostrow School of Dentistry of USC



DAVID KIM

Time seems to be going by faster and faster as I am now a senior and the current AGD Student Fellow-Track leader at the University of Southern California. I am reminded time and time again that dentistry is a lifelong lesson and pursuit. Luckily, through organizations such as the AGD and their dedication to sponsor programs such as the Student Fellow-Track, it is easier than ever to continue our foray into the profession of dentistry.

Education does not just stop atschools or in laboratories. It also extends to community projects and health clinics. Many of the USC AGD student FellowTrack members continue their learning in both USC and non-USC externships and clinics.

Locations such as the Union Rescue Mission or the JWCH Center for Community Health in downtown Los Angeles serves the homeless on skid row, offering a wide range of medical, vision and dental care. Many of the students assigned to off-campus sites are AGD members such as Jim Dat Lam. Comprehensive treatment is emphasized and our members utilize many concepts learned through our "Lunch and Learns." Topics such as Advanced Operative Dentistry (given by USC's Dean Avishai Sadan) when crowns or other fixed procedures are not an option are utilized and put to practical use by students.

Dr. Bethany Kum



Another example is the USC Mobile Clinic. Students such as Sienna Palmer and myself, as well as recent graduates like Bethany Kum, all continue our education by the screening of underprivileged children and provide dental care. Many patients at the Mobile Clinic have never seen a

dentist, let alone ever having received any treatment.

We learn how to teach oral hygiene at the most basic level and educate them about the need to keep up on their oral hygiene. Often, they need extensive restorative work or extractions. This also contributes to our education in patient care.



The AGD involvement does not just stop at students or recent graduates. We also have staff and faculty who are involved with the AGD such as Dr. Melvin Kum who comes out and volunteers his time as faculty overseeing all the aspects of dentistry.



Soon, I will graduate. I hope that I can give back and continue the AGD's trend of not just providing continued education through courses or laboratories, but also in a humanistic approach, through clinics and other locations.

Fight On!



The Academy of General Dentistry is the premiere organization for today's general practitioner.

### Southern California AGD MEETINGS FOR THE BALANCE OF 2014 ontinuing Education

For information and registration, call SCAGD at 310-471-4916

You can also e-mail drrobertgarfield@aol.com

Registration 7:00 a.m., programs from 8:00 a.m. till 5 p.m Tuition includes breakfast and lunch.

September 14 (Sunday, 8:00 a.m. till 5:00 p.m.)—8 CE units

Mini Implants: Profitable Problem Solvers by Raymond Choi, DDS (8:00-11:00) **Dental Office Accounting** by Robert Phillips, CPA (11:00-12:00) Employer/Employee Relations by Anita York, Esq. (1:00-5:00)

Embassy Suites, Garden Grove

AGD members \$195: non-AGD \$275

December 7 (Sunday, 8:00 a.m. till 5:00 p.m.)-8 CE units

Daily Oral Surgical Procedures by Lawrence Gaum, DDS

Daily oral surgical procedures are one of the most profitable tasks that general dentists can do when you know how to do them. Come and learn, then start tomorrow. Dr. Gaum is a fabulous teacher.

Embassy Suites, Garden Grove

This will be money well spent!

AGD members \$250; non-AGD \$350 (after November 25, it goes to \$300 and \$400) LOW TUITION DEADLINE IS NOVEMBER 25

Location for all courses in 2014 will be at the Embassy Suites Hotel Anaheim-South

11767 Harbor Blvd., Garden Grove 92840 (just south of Disneyland) 714-539-3300

Look for our flyers in The Dental Trader magazine. It's delivered free to all dentists in California every month. Don't let your receptionist throw away The Trader before you see it. It's not junk mail.

#### Welcome To California AGD's New Members

Dr. Corey Acree, Modesto

Dr. Sanaz Ahahbandi, Orange

Dr. Sara Anjum, Los Angeles

Dr. Karen Arakerian, Sherman Oaks

Dr. Maxime Bachour, Los Angeles

Dr. Roger Bean, Hanford

Dr. Alexander Brao, San Francisco

Dr. Catherine Canda, San Francisco

Dr. Chris Chang, Chino Hills

Dr. Patrick Cheng, Fullerton

Dr. Sarah Clegg, El Sobrante

Dr. Justin S. Chi, Los Angeles

Dr. Michael Davia, Costa Mesa

Dr. Liya Davidova, Los Angeles

Dr. Saveriio Deluca, Dublin

Dr. T. Ericksen, South Pasadena

Dr. Ryan Fait, Culver City

Dr. Behzad Fareid, Kingsburg

Dr. Sarah Frahm, Pacific Grove

Dr. Hyun Myung Ha, Redlands Dr. Vatche Halajian, Glendale

Dr. Stephan Harutyunyan, Tujunga

Dr. Khine Htet, Los Angeles

Dr. Kevin Isenhower, Modesto

Dr. V. Kadiveti, San Francisco

Dr. Dipak Katbamna, Anaheim

Dr. Jacob Kefgen, Los Angeles

Dr. Mark Kujiraoka, Sacramento

Dr. Bethany Kum, South Pasadena

Dr. Megan Laughlin, Los Angeles

Dr. Lawrence Leong, Brentwood

Dr. Vang Ly, Sacramento

Dr. Cristo Mallakis, Simi Valley

Dr. Neha Marwaha, Buena Park

Dr. Dina Mismar, Redondo Beach

Dr. Anu Siva Mohan, San Diego

Dr. Paul Mundl, Temecula

Dr. Mari Murakami, Redondo Beach

Dr. Shahriar Naffas, San Fernando

Dr. Sean Nolan, Lincoln

Dr. Noha Nour, Irvine

Dr. Maritone Olaer, Los Angeles

Dr. Jai S. Park, Los Angeles

Dr. Christine Petrilla, Los Angeles

Dr. Monika Radke, Torrance

Dr. Andrew Ricci, Santa Monica

Dr. Charles Schein, Loma Linda

Dr. Dana Shibeika, Los Angeles

Dr. Stephanie Shin, Loma Linda

Dr. Lola Stanson, Arroyo Grande

Dr. Lakshmy Sudeep, San Jose

Dr. Richard Tabor, Alameda

Dr. Janine Tran, Los Angeles

Dr. Katherine Trawick, San Marino

Dr. Saliem Tsighe, Sunnyvale

Dr. Katarina Tu, Berkeley

Dr. Radka Varimezova, San Francisco

Dr. Branimir Vatavuk, San Jose

Dr. Rebecca Vu, Fremont

Dr. Elizabeth Woo, San Francisco

Dr. Zachary Worsley, Clovis

Dr. Hui Jue Wu, San Francisco Dr. Cynthia Young, Los Angeles

Dr. Andrew Young, Walnut

Dr. Walden Yu, Culver City

#### FellowTrack South

### University of California at Los Angeles



RYAN WOO AGD FellowTrack Student Chapter President

Spring quarter came and went, but fortunately we had the pleasure of hearing from Dr. Todd Schoenbaum regarding the basics of dental photography. Dr. Schoenbaum first began with a crash course on DSLRs and the mechanics behind taking photos. Once we had an idea of aperture, shutter speed, and ISO, he was able to delve further into photography's role in patient management and education, advertising, publications, and in improving esthetic outcomes of restorations. While navigating camera settings may have been

an enigma for most of us, he provided simple settings and techniques that wet our appetite and got us started learning a new skill enabling us to supplement and enhance the care we provide.

Now that summer is rapidly moving along, the UCLA AGD Chapter is looking forward to transitioning leadership positions and spearheading new events. In an ongoing attempt to cultivate well-rounded general dentists, we are planning fun ways to take our eyes off of ourselves and learn how to communicate, empathize, and serve others. We learn a lot of ways to improve our technical skills during AGD lectures, but over the past year not a single patient has thanked me for spending an extra thirty minutes on an EMAX margin in order to achieve a perfect blend of esthetics and uncontaminated bonding. They may not fully understand quality dentistry, but they know how we communicate and interact with them.

Our talented leadership team kindly reflected on the following prompt to hopefully encourage us all to become better general dentists.

#### Describe an experience or tip that has helped you connect and relate to patients. Their responses:

I have found that it takes only a few minutes to make my patients happy. Sounds crazy right? I have found that taking several minutes to listen to my patients express their concerns shows them that I truly care and am here to resolve their issues with their oral health and dental experience. I always get on the patients level, physically and intellectually. I communicate with my patient while sitting next to them (at the same eye level) and speak to them a language that they can comprehend, steering away from excessively using dental lingo. I ask them open ended questions, encouraging the development of a dynamic conversation. I listen closely and then repeat back to them what they have told me, seeking proper understanding. I believe that taking the time to listen and understand my patients will encourage my patients to want to do the same with me, listen to my professional expertise, and trust my opinion.

- Nancy Saghian,'15, Community Service Chair

I was waiting for an instructor to take a look at my consult notes patient. My 90-year-old patient was a friendly, cultured man who loved talking about biology, basketball, and books. When ten minutes had passed with the instructor still yet to check my notes, I scrambled to think of ways to entertain my patient. Desperate for ideas, I grabbed a copy of TIME magazine from the lobby and read a story to him while he interjected with jokes and comments throughout. When the instructor came to check on the patient and even after the appointment, my patient and I conversed about the article and the tangents to which the experience led us. This experience showed me that we, as health care providers, have the power and privilege to not only improve a patient's quality of health, but also to make a patient's experience as memorable and enjoyable as possible.

— Grace Hong, '15, Vice President

Put yourself in your patient's shoes. UCLA teaches us that by having us give each other injections to make sure we know how it feels to be given local anesthesia. This way of thinking helps because I become more empathetic and understanding of the patient I am treating.

- Clayton Chan, '16, Treasurer

I always ask what my patients like to do for fun—regardless of age! I get all sorts of answers, everything from sailing to gardening and writing stories about animals at the zoo. Sometimes I'll even snag a helpful tip or two on how to do things. Chatting with my patients about things that they like and find interesting also sets relaxed tone to the appointment. They enjoy it, and so do I, as I learn a little bit more about them. It helps me to better understand them and sometimes even live vicariously through their lives!

— Joan Chen, '16, Secretary

Connecting with patients is essential to dentistry. It is important to let our patients know that we care and want to provide the best treatments for them. After volunteering at various health fairs, I found that speaking the patients' language helps establish that common ground. I have attended health fairs where the majority of the patients were Spanish speaking. Speaking their language not only facilitated communication, but also seemed to put the patients at ease. They were less anxious and felt more comfortable expressing their concerns to me.

— Janine Tran, '17, First Year Representative 🛄

The Academy of General Dentistry is the premiere organization for today's general practitioner.

www.cagd@cagd.com

## SACRAMENTO-SIERRA AGD Jews

DR. BILL KUSHNER

William Kushner III, DDS, President, SSAGD, Danville

I had the distinct honor to serve for the first time as a delegate to the AGD House of Delegates governance meeting in June in Detroit, Michigan. Despite the bad wrap that Detroit gets these days, it was quite enjoyable. Best of all, I learned so much about what the AGD does to benefit its members. Voting on bylaws and new regulations or changing policy to benefit and increase members was an honor. I am so fortunate to not only represent Sacramento-Sierra, but to

represent general dentists as a whole. I was able to serve on the CE Reference Committee, as well as attend other reference committees.

Checking out the sites, we started off with the best Coney Island hot dog money can buy. Then, we walked down to Tiger Stadium, next to Ford Field, and then through the historical Greek town for some Detroit BBO.



On a free day, I enjoyed Winsor, Ontario Canada, "eh," and connected with many members internationally as well as nationally.



The Scientific Session was outstanding and the hospitality was out of this world. Attending as a delegate, I was able to be there to celebrate and thank CAGD's departing Trustee, Jay Thompson for his leadership and dedication to the AGD as well as the CAGD. Further, as Mike Lew departs as our Regional Director, we celebrated his hard work and perseverance throughout his term. Fortunately, he will transition into the Trustee position.



I congratulate the SSAGD elected officers: Dr. Smita Khandwala, *President*; Dr. Kayee Siu, *Treasurer*; and Dr. Arden Wong, *Secretary*. As I come to the end of my term as President of the SSAGD, I look forward to being an active member on our board and assisting with improving membership and continuing education.

Speaking of CE, our annual CE conference with Haden Werhan, CPA/PFS and Melinda Heryford, MBA in June was phenomenal. We had great participation with great practical questions from the audience. We all learned. Awesome food, as well.

Don't miss the next CE event (space limited):

◆ Friday, October 3, 2014 (9:00 a.m. till 4:00 p.m.) CAD/CAM E-MAX (6 units of CE)

Ivoclar will conduct a workshop/hands-on course for restoration glazing, staining and layering porcelain.

LOCATION: Ivoclar, 1030 Winding Creek Road, Roseville



The 2014 "CE" courses will be pretty hard to beat! We are, however, striving to make the 2015 meetings even better.

I thank you all for the support and assistance throughout this amazing year!

## SAN DIEGO AGD Rappenings

Adina Manolescu, DDS, FAGD, President



DR. ADINA MANOLESCU San Diego

Private equity fund manager and retired dentist, Dr. Kevin Anderson, presented a soup-to-nuts course, "Financial Boot Camp for Dentists," on how dentists can achieve and maintain financial independence. The morning focused on such topics as practice overhead, capital-to-income ratios at differing doctor ages, debt (education, practice, mortgage) management, savings as well as draw down rates and differing insurance ratio cover-

age over one's career. Practice sales and purchase ratios were also discussed as well as the legal and accounting representation required at varying points of practice. The course was presented at the lovely Patterson Dental Supply lecture hall in Sorrento Valley. Cerec/Sirona CAD/CAM units were idling in the hallways! The financial implications of purchasing one were also addressed. Each participant calculated their required retirement number.



After a short lunch. the course focused on investing, compounding concepts (Rule of 72), asset allocation theory, behavioral temperament and psychology necessary for successful investing. Participants were provided with a quick and simple way to deploy their savings for maximum benefits over their working years. It was so nice to see spouses in attendance alongside practicing spouses as well as younger dentists just starting out.

Those nearing retirement were enlightened to learn how best to position their practices and protect their assets. The general consensus from attendees was that this fundamental course should be presented multiple times over a dentist's career.



Phillip Thompson, Dr. Jay Thompson, Dr. Frank Ceja and Dr. Larry Pawl



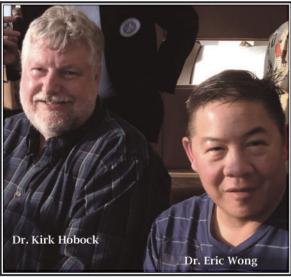
Sean Sullivan, Patterson Dental Supply Branch Manager and Dr. Rohit Keshav

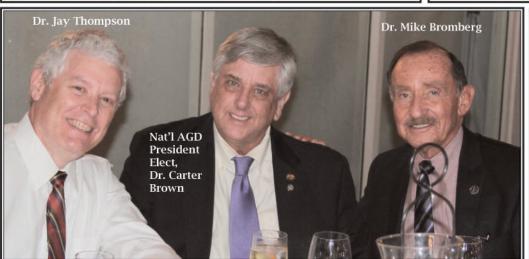
Big thanks go out to the SDAGD Board members Dr. Manolescu, Dr. Thompson, Dr. Pawl, Dr. Tran, Dr. Keshav, Patterson Dental Supply's Sean Sullivan as well as to our presenter, Dr. Kevin Anderson.













## SCAGD President's Message



DR. ARTIN MANOUKIAN
Glendale

I am grateful for the amazing opportunity to have served on the SCAGD board for the past four years. I am particularly delighted to have been elected President of the Southern California Component in 2014.

In recent times, working along side other SCAGD officers, we have learned that the model for earning CE for us as dentists has been rapidly changing. Many of us have taken online seminars at some point; but we came to the realization that the online model in the last

year or two has become a preferred one. The Southern California AGD has refocused by providing quality and relevant CE courses, not only at Sunday seminars, but also being able to offer different portals such as webinars and online courses.

We also found out through our members' feedback at meetings that the demand for some core courses such as occlusion, implant placement/restoration and cosmetic dentistry is still high. The topic of our last course was occlusion and

there was a great turnout. Many have also expressed considerable interest in courses that focus on the business of dentistry. We all know that, traditionally, this topic has not been taught well in dental schools. Speaking from personal experience, I purchased two private dental practices since last year, and I certainly could have benefited from such business courses.

My dream of becoming a dentist started at a very young age and was inspired when I volunteered at the local family dental practice in Germany, where I grew up. After completing my undergraduate studies in Southern California, I graduated from New York University College of Dentistry and have been practicing in the Los Angeles area since. I currently perform general, cosmetic and implant dentistry in my office in Montrose and in Glendora.

When not practicing my passion of dentistry, I spend most of my time with my lovely wife and our two children, ages four and two.

I joined the AGD while in dental school and continued being active within our great organization. I strongly believe that the AGD's missions and objectives will always be an integral part of a general dentist's career success.

Lastly, we are finalizing our 2015 CE programs.

# Everyone's talking about the AGD. Are you?



The Academy of General Dentistry (AGD) Refer a Colleague and Refer a Classmate programs give you a chance to spread the word about AGD membership, invite your peers to join, and help our organization build a stronger, louder voice for general dentistry.

#### Speak up today!

Participate in the AGD's 2014 referral programs for the chance to earn exclusive recruiter recognition and rewards:

- Submit your peers' names and contact information to the AGD using our Online Referral Form, or email them to refer@agd.org, and we'll contact them with membership information on your behalf.
- Or, take a more active approach by sharing your AGD membership experiences with your peers and personally inviting them to join.

Visit www.agd.org/membership and click on "Member Connections" to access the Online Referral Form, as well as talking points, recruiting tips, and additional resources.

### Recruiting Tip No. 1:

Offer Discounted Membership Dues
Maximize your recruitment offer

Maximize your recruitment efforts this summer by offering your peers great membership savings: Nonmember dentists can join the AGD at half price from July 1 through Sept. 30 and enjoy membership through Dec. 31, 2014. \* Nonmember residents and recent graduates who join at full price beginning July 1 will enjoy membership through Dec. 31, 2015—that's up to 18 months for the price of 12. Start talking about the AGD today!

\*Constituent dues remain full price; half-price AGD Headquarters dues do not apply to students, residents, or recent graduates

26

## University of California at San Francisco



SO YOUN MIN "Jenny"

"New Dentist Day"

It was a beautiful Sunday morning in the city by the bay. With a spectacular view of the Golden Gate Bridge, the University of California at San Francisco AGD hosted the biggest event of the year, the "New Dentist Day." We invited students from the University of the Pacific to help with job hunting after graduation. Our mentors collaborated months in advance to organize the venue, the catering, the speakers, the vendors and the prizes for this wonderful event.

Our team members, Hua Feng, Ryan and Triet were present bright and early to help Dr. Hoffman, Dr. Chui and I set up the room. Around twenty speakers and vendors from various areas including, Wells Fargo, Henry Schein, Bank of America, Western Practice Sales, U.S. Army, U.S. Air Force and the U.S. Navy (and many more) came to talk about different paths for students interested in general dentistry.

The CAGD and the sponsors generously showered us with amazing raffle prizes like Giants tickets, Apple gift cards, high-speed handpieces, state-of-the-art composite kits and movie tickets. Raffle prizes at the end were definitely a crowd pleaser!

We also had residents pursuing general dentistry speak to us about their programs. Alex Tanielian, UCSF AEGD resident, spoke to us about the Lutheran AEGD program at UCSF. He gave us a great overview of the Lutheran program in general and shed some light on the strengths and the different focus for each site. Jenny So Youn Min, AGD President, UCSF, Class of 2015

The entire day was packed full of incredibly useful and pertinent advice and information for third- and fourth-year dental students as well as for recent graduates. All the students met with people who offered to help find jobs after graduation. We were pleased that there are people who can assist us in finding places to work. It is safe to say that many of us are quite terrified of job searching.

To bring the day to a happy close, our CAGD president, Dr. Ralph Hoffman, announced the winners for the prizes. We had given a sheet of paper to everyone at the time of check-in to get a stamp from each vendor for the raffle prizes.

Our school has had many events like this in the past where we collect stamps from different vendors. But those events were usually open house style where students drop in when they can, without a set schedule. There was some miscommunication in the specific description of the event, because many people assumed that this event was the same way as the previous ones. Because it was our very first time hosting this type of event, the day was almost like a trial run. We did some improvising with table set-ups and catered lunches.

Overall, the day was a great success with lots of networking opportunities. We found a few things that we can improve on, such as clarifying the time agenda of the event to the students.

I am very grateful for all the effort that our team members and mentors put into the "New Dentist Day." By implementing some changes, I believe the "2015 New Dentist Day" will be an even greater success than this year.





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#### TRUSTEE (continued from page 11)

The CAGD participates in multiple outreach programs such as "CDA Cares." Many of our members were part of the California Dental Association Foundation "CDA Cares" this year. Most of our members hold dual membership in CAGD and CDA. In a previous issue of the *GP News*, Dr. Bruce Bosler and his humanitarian dental care trip to China was featured. Other California AGD members participate in the FellowTrack programs in four of the six dental schools across the state, exposing students to areas of dental practice that are usually not covered by the curricula offered in many schools of dentistry. Most CAGD members participate in continuing education programs in all geographic areas in California. All general practitioners and their patients are beneficiaries of the efforts in advocacy by the CAGD and the AGD. *The AGD is the organization for GPs...!* 

